



MARY I. FALBO, MBA, CPC

Millennium Healthcare Consulting, Inc.® CEO & Founder (1995-Present)

Millennium Healthcare Consulting, Inc.®, (“Millennium Healthcare”) works in partnership with physicians, healthcare executives, hospital health systems, large physician groups, and other healthcare professionals to achieve their healthcare management initiatives. We take pride in our deliberate approach to understand and respond to each client’s unique circumstances and needs.

Our experienced team of certified clinical auditors brings the depth of industry knowledge to each client’s situation and is able to provide a global perspective on current healthcare coding and compliance regulations. Our goal is to achieve accuracy in billing and documentation to assure compliance with government standards and to optimize reimbursement.

Profit Maximizers, Inc.® President (1995-2000)

Provided freelance accounting, management consulting services and business automation solutions to small and mid-sized organizations and physician medical practices. Improved cash flow management and produced financial projections, statements, business plans, competitive industry studies, and marketing programs. Assessed internal controls and accounting procedures and trained in-house staff.

RE/MAX of Southeastern, Pa, Inc., Chief Financial Officer (1990-1995)

Financial and operational responsibility of the Regional Headquarters of a national franchise organization servicing more than 80 independently owned and operated RE/MAX real estate offices. Performed all financial accounting/planning activities, accounts receivable management, cash flow management, and business/marketing plans.

Honeywell, Incorporated, Supervisor of Financial Planning and Reporting (1979-1990)

Accounting experience during tenure at Honeywell included revenue enhancement, profitability improvements, financial projections, and business development planning as well as financial planning and reporting, financial systems automation and benchmarking analyses.

Education:

LASALLE UNIVERSITY, PHILADELPHIA, PA

Masters in Business Administration, May 1989 (G.P.A. 3.93)

Bachelor of Science Degree, May, 1980 Major: Accounting (G.P.A. 3.5)

Certified Professional Coder (CPC) with the American Academy of Professional Coders, Salt Lake City, Utah, December 1998

MONTGOMERY COUNTY COMMUNITY COLLEGE, BLUE BELL, PA

Enrolled in the Associates in Nursing Program from January 2009-2013.

Continuing Education:

“Mastering Female Anatomy,” The Coding Institute, February 2005

“Clinical Vocabulary,” AHIMA, August 2004

“Anatomy and Physiology,” American Academy of Professional Coders, 2003

“Medical Terminology I and II,” American Academy of Professional Coders, April/May 2003

Bryn Mawr Hospital, Mini-Medical School Series, November 2007

Professional Affiliations/Committees/Achievements

Health Care Compliance Association, PA Medical Group Management Association, American Academy of Professional Coders, AHIMA and serve on the Editorial Advisory Board for The Coding Institute’s publications of Internal Medicine and Family Coding Alert, OB/GYN Coding Alert, Orthopaedic Coding Alert, Allergy Coding Alert, and other various specialties.

Mary has written numerous white papers on various coding and compliance topics such as appropriate use of advanced practitioners and evaluation and management coding issues which were published in various coding and compliance journals, including Medical Economics.

Millennium Healthcare Consulting, Inc. was also the Independent Review Organization (IRO)/Billing Dispute Administrator for Aetna/Cigna and is the IRO for other third-party payor class action lawsuits. Details of the settlement are available at www.hmosettlements.com.